

**Dr. Zingale** retired from state government after 35 years of public service and in 2008 became an associate member of the Capitol Hill Group, LLC.

During his legislative career, Jim served 18 years as legislative staff holding leadership and policy making positions as Senate Finance and Tax staff director, Senate Ways and Means deputy director, House Appropriations staff director, and the first director of the Legislative Economic and Demographic Research Committee.

Jim's unique fiscal background provides detailed knowledge of the legislative budgeting process, state and local tax structures, revenue and budget estimating, and impact conferences. This experience gives Jim an insider ability to anticipate and effect key legislative fiscal decisions. He is routinely called on to present the state's fiscal outlook to a wide variety of public and private organizations.

During Jim's executive career, he served 17 years with the Florida Department of Revenue: nine years as deputy director and eight years as executive director (having been unanimously appointed by the Governor and Cabinet).

As a Cabinet agency head, Jim routinely brought agency rules, contracts, budget requests, and legislative concepts to the Governor and Cabinet for approval. In his administrative role as agency head, Jim approved property tax rolls, settled tax cases, and exercised regulatory control over tax collectors, property appraisers, and certain fiscal matters concerning cities and counties.

While with the Department of Revenue, Jim gained extensive experience in quality management and enterprise transformation. Jim was president of the Florida Sterling Council, a Florida Sterling Judge, and recently received the Quality Pioneer Award from the American Productivity and Quality Society.

Jim has a doctorate in economics from Florida State University and received master's and bachelor's degrees in economics from Bowling Green State University.